

Message Text

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ACTION EB-08

INFO OCT-01 EA-10 ISO-00 AGRE-00 STR-06 ITC-01 SS-15
NSCE-00 CIAE-00 COME-00 INR-07 LAB-04 NSAE-00
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C O N F I D E N T I A L TOKYO 0421

DEPT PASS AGRICULTURE FOR HATHAWAY

E.O. 11652: GDS
TAGS: ETRD, JA, AGR
SUBJECT: US-JAPAN TRADE TALKS: AGRICULTURE ISSUES

1. SUMMARY: SAYLOR (FAS), LANDE (STR), WILLIAMS (FAS), AND
HOLLOWELL MET JAN. 10 WITH SHIMURA (MAF) TO DISCUSS AGRICUL-
TURAL ITEMS. SAYLOR OUTLINED THE INCREASED SIGNIFICANCE
THAT PROGRESS ON BEEF AND CITRUS HAD ASSUMED WITH U.S.
INDUSTRY. IN RESPONSE TO EXTENSIVE QUESTIONING, MAF WAS
NOT REPEAT NOT ABLE TO DESCRIBE ADEQUATE ASSURANCES THAT
10KT INCREASE IN BEEF QUOTA WOULD BENEFIT U.S. BEEF TRADE.
SAYLOR AND LANDE REPEATED THAT 10KT ADDITIONAL, AND PERMANENT
INCREASE IN U.S. BEEF IMPORTS, EXTENSION OF SEASONAL ORANGE
QUOTA TO APRIL 1 AND IMPROVED OPPORTUNITIES FOR BLENDING
CITRUS JUICES, AS WELL AS OPPORTUNITY FOR FURTHER IMPROVEMENT
IN EACH AREA REPRESENTED THE MINIMALLY ACCEPTABLE SETTLEMENT
AT THIS TIME. MAF SAID THEY COULD NOT CONSIDER ANY INCREASE
IN LEVELS BUT AGREED TO ANOTHER MEETING TO DISCUSS MODALITIES
TOWARD REALIZING U.S. OBJECTIVES. END SUMMARY.

2. FAS ASSOCIATE ADMINISTRATOR SAYLOR, AGATT
WILLIAMS AND LANDE (STR) MET FOR 3 HOURS WITH SHIMURA
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AND OTHER MAF OFFICIALS JAN. 10 TO CONTINUE DISCUSSIONS ON
LIBERALIZATION OF BEEF AND CITRUS QUOTAS. MEETING
MAINLY CENTERED AROUND TECHNICAL CONSTRAINTS TO
EXPANDED U.S.-JAPANESE TRADE IN BEEF AND CITRUS.
AT CONCLUSION OF MEETING SAYLOR PRESENTED SHIMURA
(MAF) WITH DETAILS OF MINIMAL ACCEPTABLE OFFERS FOR
QUOTA LIBERALIZATION AS FOLLOWS:

3. BEGIN TEST: OFFERS FOR QUOTA LIBERALIZATION BY
GOVERNMENT OF JAPAN

4. AS AN INITIAL COMMITMENT FOR TRADE LIBERALIZATION,
THE GOVERNMENT OF JAPAN AGREES TO THE FOLLOWING
INCREASES IN ADDITION TO EXISTING IMPORT QUOTAS FOR
THE FOLLOWING ITEMS:

1) BEEF - THE QUOTAS FOR HIGH QUALITY BEEF
WOULD BE INCREASED WITHER THROUGH AN INCREASE OF 10,000
TONS IN THE HOTEL QUOTA (LINKED TO AN EXPANDED ELIGIBI-
LITY FOR THE HOTEL QUOTA) OR PROVIDING ADEQUATE ASSUR-
ANCES THAT SUCH INCREASE WILL BE REALIZED THROUGH A
COMBINATION OF NET INCREASES IN THE HOTEL QUOTA AND GEN-
ERAL QUOTA. ANY INCREASE IN THE GENERAL QUOTA SHOULD BE
FORMULATED IN SUCH A WAY AS NOT TO DISADVANTAGE THE
TRADE OF OTHER EXPORTERS. AFTER JFY 78 THIS QUANTITY
WOULD BE SUBJECT TO 6 PERCENT GROWTH ANNUALLY.

2) CITRUS - THE YEAR-ARUND QUOTA FOR FRESH
ORANGES WOULD BE INCREASED BY 10,000 TONS AND THE
SEASONAL QUOTA BY 25,000 TONS. THE SEASONAL
LIBERALIZATION WOULD EXTEND APRIL 1 - OCTOBER 1.
(THE GOVERNMENT OF JAPAN WOULD AGREE TO FURTHER
DISCUSSIONS TOWARD COMPLETE SEASONAL LIBERALIZATION
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TO BE STAGED OVER A FIVE-YEAR PERIOD.)

3) CITRUS JUICES - THE SPECIFIC QUOTA FOR
ORANGE JUICE WOULD BE INCREASED BY 2,000 TONS AND
ADDITIONAL QUOTA WHICH COULD BE SPECIFIC FOR EITHER
ORANGE OR GRAPEFRUIT JUICE BY 2,000 TONS.

5. ALL QUOTA INCREASES WOULD BE STAGED TO REACH THE
LEVELS INDICATED ABOVE BY THE END OF JFY 78. ALL
QUOTA INCREASES WOULD BE ADDITIONAL TO EXISTING
LEVELS AND WOULD BE PROVIDED ON A PERMANENT BASIS,
WITH A GROWTH FACTOR.

6. THE GOVERNMENT OF JAPAN WOULD CONTINUE CONSULTATIONS
WITH THE GOVERNMENT OF THE UNITED STATES FOR FURTHER
PROGRESS ON EXPANDED AGRICULTURAL TRADE BOTH IN
THE CURRENT ROUND OF MULTILATERAL TRADE NEGOTIATIONS
AS WELL AS ON A REGULAR BILATERAL BASIS. ADDITIONAL
BILATERAL DISCUSSIONS WOULD BE CONDUCTED OVER THE
NEXT SEVERAL MONTHS. END TEXT.

7. SHIMURA INDICATED PROBLEMS WITH INDIVIDUAL POINTS
OUTLINED IN ABOVE TEST BUT INDICATED THAT HE WOULD
LET U.S. DELEGATION KNOW IF ANY CHANGES IN GOJ
POSITION AT WOLFF MEETING TOMORROW.
MANSFIELD

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